



EDIS COMPANY

TEL. (800) 995-EDIS * ediscompany.com

30 August 2012

Advanced Power Control, Inc.
126 Sandy Drive
Newark, DE 19713

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-08, Automatic Temperature Controls, for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$83,800.00
Alt. No. 1, Complete Library Renovations	\$1,980.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$2,300.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$0.00
Alt. No. 5, New casework in all Classrooms	\$0.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$0.00
Alt. No. 10, Intruder type double keyed classroom lockers	<u>\$0.00</u>
Total Contract Amount	\$88,080.00



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

Advanced Power Control, Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

- Performance and Payment Bonds (due within seven (7) days of receipt of this request).
- One copy of a site-specific company safety program and one (1) copy of MSDS for this project.
- Certificate of Insurance (sample attached).
- List of Subcontractors (due within seven (7) days of receipt of this request).
- Emergency Contact Form (attached)
- Schedule of Values
- Project Construction Schedule
- Labor Rates Breakdown (form attached)
- Town of Townsend Business License

Please advise your bonding company that the date of your contract is the same date as this letter of intent and should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js
Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document 101/CMA



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

ALN Construction, Inc.
P. O. Box 7959
Newark, DE 19714

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-04 Acoustical Ceilings for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$47,015.00
Alt. No. 1, Complete Library Renovations	\$3,298.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's in Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$456.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$1,041.00
Alt. No. 5, New casework in all Classrooms	\$0.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$1,870.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$23,225.00
Alt. No. 10, Intruder type double keyed classroom lockers	<u>\$0.00</u>
Total Contract Amount	\$76,905.00



EDIS COMPANY

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ALN Construction, Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

- Performance and Payment Bonds (due within seven (7) days of receipt of this request).
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- Schedule of Values
- Project Construction Schedule
- Labor Rates Breakdown (form attached)
- Town of Townsend Business License

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Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js
Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document 101/CMA



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

Brandywine Contractors, Inc.
34 Industrial Blvd.
New Castle, De 19720

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-03 Drywall/Framing for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$232,732.00
Alt. No. 1, Complete Library Renovations	\$37,600.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$580.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$0.00
Alt. No. 5, New casework in all Classrooms	\$2,860.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$80,500.00
Alt. No. 10, Intruder type double keyed classroom lockers	<u>\$0.00</u>
Total Contract Amount	\$354,272.00



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

Brandywine Contractors, Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

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- Labor Rates Breakdown (form attached)
- Towns of Townsend Business License

Please advise your bonding company that the date of your contract is the same date as this letter of intent and should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js

Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document A101/CMA

110 SOUTH POPLAR STREET • SUITE 400 • WILMINGTON, DE 19801
127 EAST CHESTNUT STREET • SUITE 6 • WEST CHESTER, PA 19380



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

Butler Balancing Co., Inc.
P. O. Box 72256
Thorndale, PA 19372

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-11 Testing and Balancing, for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$8,000.00
Alt. No. 1, Complete Library Renovations	\$800.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$150.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$150.00
Alt. No. 5, New casework in all Classrooms	\$0.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$0.00
Alt. No. 10, Intruder type double keyed classroom lockers	<u>\$0.00</u>
Total Contract Amount	\$9,100.00



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

Butler Balancing Co., Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

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- Town of Townsend Business License

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Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js
Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document 101/CMA



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

CTA Roofing & Waterproofing, Inc.
91 Blue Hen Drive
Newark, DE 19713

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-2 Roofing, for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$53,200.00
Alt. No. 1, Complete Library Renovations	\$0.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$0.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$0.00
Alt. No. 5, New casework in all Classrooms	\$0.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$23,500.00
Alt. No. 10, Intruder type double keyed classroom lockers	\$0.00
Total Contract Amount	\$76,700.00



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CTA Roofing & Waterproofing
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

- Performance and Payment Bonds (due within seven (7) days of receipt of this request).
- One copy of a site-specific company safety program and one (1) copy of MSDS for this project.
- Certificate of Insurance (sample attached).
- List of Subcontractors (due within seven (7) days of receipt of this request).
- Emergency Contact Form (attached)
- Schedule of Values
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- Labor Rates Breakdown (form attached)
- Town of Townsend Business License

Please advise your bonding company that the date of your contract is the same date as this letter of intent and should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js

Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document A101/CMA



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

J & G Acoustical Co., Inc.
d/b/a J & G Building Group
118 Sleepy Hollow Drive, Suite 2
Middletown, DE 19709

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-1 Carpentry and General Work for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$645,400.00
Alt. No. 1, Complete Library Renovations	\$45,140.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$8,092.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$18,734.00
Alt. No. 5, New casework in all Classrooms	\$98,666.00
Alt. No. 6, Tile wainscot in all corridors	\$78,300.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$10,520.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$72,720.00
Alt. No. 10, Intruder type double-keyed classroom lockers	<u>\$6,457.00</u>
Total Contract Amount	\$984,029.00



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

J & G Acoustical Co., Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

- Performance and Payment Bonds (due within seven (7) days of receipt of this request).
- One copy of a site-specific company safety program and one (1) copy of MSDS for this project.
- Certificate of Insurance (sample attached).
- List of Subcontractors (due within seven (7) days of receipt of this request).
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- Town of Townsend Business License

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Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js
Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document 101/CMA



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

Jamestown Painting and Decorating, Inc.
830 Dawson Drive
Newark, De 19713

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-05 Paint for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$35,615.00
Alt. No. 1, Complete Library Renovations	\$3,600.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$1,000.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$5,555.00
Alt. No. 5, New casework in all Classrooms	\$4,400.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$69,130.00
Alt. No. 8, Music Room new casework and finishes	\$1,100.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$0.00
Alt. No. 10, Intruder type double keyed classroom lockers	\$0.00
Total Contract Amount	\$120,400.00



EDiS COMPANY

TEL. (800) 995-EDiS • ediscompany.com

Jamestown Painting and Decorating, Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

- Performance and Payment Bonds (due within seven (7) days of receipt of this request).
- One copy of a site-specific company safety program and one (1) copy of MSDS for this project.
- Certificate of Insurance (sample attached).
- List of Subcontractors (due within seven (7) days of receipt of this request).
- Emergency Contact Form (attached)
- Schedule of Values
- Project Construction Schedule
- Labor Rates Breakdown (form attached)
- Town of Townsend Business License

Please advise your bonding company that the date of your contract is the same date as this letter of intent and should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js
Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

Parkway Floors, Inc.
108 Sleepy Hollow Drive; Suite 100
Middletown, DE 19709

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-06 Flooring for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$56,500.00
Alt. No. 1, Complete Library Renovations	\$11,700.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$1,840.00
Alt. No. 3, Synthetic Gym Floor	\$27,200.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$6,975.00
Alt. No. 5, New casework in all Classrooms	\$4,370.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$3,400.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$0.00
Alt. No. 10, Intruder type double keyed classroom lockers	\$0.00
Total Contract Amount	\$111,985.00



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

Parkway Floors, Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

- Performance and Payment Bonds (due within seven (7) days of receipt of this request).
- One copy of a site-specific company safety program and one (1) copy of MSDS for this project.
- Certificate of Insurance (sample attached).
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- Emergency Contact Form (attached)
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- Town of Townsend Business License

Please advise your bonding company that the date of your contract is the same date as this letter of intent and should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js

Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document 101/CMA



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

SimplexGrinnell
17 McCullough Drive
New Castle, DE 19720

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-10 Fire Protection, for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$17,484.00
Alt. No. 1, Complete Library Renovations	\$3,965.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$0.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$0.00
Alt. No. 5, New casework in all Classrooms	\$0.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$0.00
Alt. No. 10, Intruder type double keyed classroom lockers	\$0.00
Total Contract Amount	\$21,449.00



EDIS COMPANY

TEL. (800)-995-EDIS • ediscompany.com

SimplexGrinnell
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

- Performance and Payment Bonds (due within seven (7) days of receipt of this request).
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Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/fs

Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document 101/CMA



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

SimplexGrinnell
17 McCullough Drive
New Castle, DE 19720

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-12 Life Safety, for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$197,229.00
Alt. No. 1, Complete Library Renovations	\$13,592.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$98,132.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$13,592.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$13,592.00
Alt. No. 5, New casework in all Classrooms	\$0.00
Alt. No. 6, Tile wainscot in all corridors	\$0.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$0.00
Alt. No. 10, Intruder type double keyed classroom lockers	<u>\$0.00</u>
Total Contract Amount	\$336,137.00



EDIS COMPANY

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SimplexGrinnell
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

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Sincerely,
EDiS Company

Mary King
Senior Project Manager

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EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

30 August 2012

Worth & Company, Inc.
6263 Kellers Church Road
Pipersville, PA 18947

RE: Appoquinimink School District
Townsend Elementary School Renovations

Gentlemen:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. A-07 Mechanical and Plumbing, for the above referenced project.

Your total contract amount, based on your bid form dated 9 August 2012, will be as follows:

Base Bid	\$524,000.00
Alt. No. 1, Complete Library Renovations	\$25,000.00
Alt. No. 2, Increase electrical outlet capacity through building, add Smartboards/Elmo's In Classrooms	\$0.00
Alt. No. 2A, Upgrades to Computer Learning (010)	\$8,500.00
Alt. No. 3, Synthetic Gym Floor	\$0.00
Alt. No. 4, Upgrades to Art Room (007A), Art Storage Room (008) and Counselor Room (009)	\$11,000.00
Alt. No. 5, New casework in all Classrooms	\$45,000.00
Alt. No. 6, Tile wainscot in all corridors	\$1,700.00
Alt. No. 7, Paint entire building interior	\$0.00
Alt. No. 8, Music Room new casework and finishes	\$0.00
Alt. No. 8A, Music Room new floor finishes	\$0.00
Alt. No. 9, Second exterior canopy with covered connector to first canopy	\$800.00
Alt. No. 10, Intruder type double keyed classroom lockers	<u>\$0.00</u>
Total Contract Amount	\$616,000.00



EDIS COMPANY

TEL. (800) 995-EDIS • ediscompany.com

Worth & Company, Inc.
Townsend Elementary School Renovations
30 August 2012
Page 2

You are requested to begin preparation of start-up documents, including:

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- Labor Rates Breakdown (form attached)
- Town of Townsend Business License

Please advise your bonding company that the date of your contract is the same date as this letter of intent and should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Sincerely,
EDiS Company

Mary King
Senior Project Manager

MK/js
Attachments: Sample Certificate of Insurance
Emergency Contact Form
Labor Detail Form
AIA Document 101/CMA